

## Information From FAS..Corporate Relocation Survey

Listed below is data obtained from the latest **Employee Relocation Council** (ERC) survey of its member corporations. This information pertains to domestic relocations for companies with formal policies. The figures listed next to the corresponding benefit are the percentages of organizations that cover that expense. The last table is on tax and withholding requirements for relocation reimbursements. **Use this information to help Hiring Managers anticipate relocation costs and maintain the competitive edge.**

### Policies

### Tiered Relocation

Relocation Benefit	Tiered Relocation		
	Single/ Professional	Mid Level Mgmt.	Executive
Shipment of Household Goods	100%	100%	100%
Storage of Household Goods (30-60 days)	97%	97%	97%
"Gross Up" of Moving Expenses	74%	89%	94%
Temporary Housing for Employee	95%	97%	99%
Temporary Housing for Family	87%	96%	99%
House Hunting Trip for New Hire	56%	91%	99%
House Hunting Trip for Spouse	56%	94%	99%
Cover Closing Costs on Home Purchase	52%	71%	90%
Home sale Assistance (Buyout)	30%	65%	90%
Home sale Assistance (Buyout not exercised)	40%	66%	77%
Lease Breaking Penalties	60%	84%	90%
Misc. Allowance (1 month salary)	53%	82%	91%

### Type of Reimbursement

### Subject to Payroll Taxes & Withholdings

House hunting trips of new locations	Yes
Meals & Lodging at new location while waiting for house	Yes
Moving Household Goods	No
Traveling from old to new location	No
Expenses of selling a residence	Yes
Double housing expense	Yes
Purchase costs of residence at new location	Yes
Points (Loan origination fees)	Yes

**Please call FAS for more information... 800-522-1052**  
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